

	July	August	September	Q3	October	November	December	Q4	January	February	March	Q1	Q1 to Q3	Q1 to Q4	Целевой показатель	% выполнения	April 2026
Active Days	31	31	30	92	31	30	31	92	31	28	31	90					30
Personal Use																	
Revenue	53,323,841	72,211,488	96,002,229	221,537,558	116,943,000	131,376,969	58,105,413	306,425,382	102,161,900	101,799,928	135,853,830	339,815,658	55.49%	12.25%	28,350 \$	71.1%	11,864 \$
	3,137 \$	4,228 \$	5,601 \$	12,966 \$	6,879 \$	7,692 \$	3,390 \$	17,961 \$	6,072 \$	6,060 \$	8,029 \$	20,161 \$					
Rental Costs	7,302,548	11,281,767	12,663,235	31,247,549	15,341,186	15,598,631	5,911,627	36,851,443	12,480,474	20,493,292	20,173,468	53,147,235					
Booking Commission	0	0	0	0	0	0	0	0	0	8,144,041	0	8,144,041					
AirBnb Commission	564,280	2,936,541	0	3,500,821	0	0	0	0	0	0	5,045,233	5,045,233					
Agoda Commission	0	0	0	0	0	0	0	0	0	0	0	0					
Direct Agent Commission	0	0	0	0	0	0	0	0	0	0	0	0					
Booking Platform Expenses	4,154,934	4,587,650	7,966,265	16,708,849	1,712,458	10,901,661	4,577,526	17,191,645	8,477,394	3,779,565	8,082,781	20,339,740					
Service charge	833,333	1,212,121	1,515,152	3,560,606	4,396,364	1,515,152	430,355	6,341,870	1,291,316	2,764,415	2,272,727	6,328,458					
PB1 Hotel Tax	1,750,000	2,545,455	3,181,818	7,477,273	9,232,364	3,181,818	903,746	13,317,927	2,711,764	5,805,272	4,772,727	13,289,762					
Gross Revenue	46,021,293	60,929,721	83,338,994	190,290,009	101,601,814	115,778,338	52,193,786	269,573,939	89,681,426	81,306,636	115,680,362	286,668,423	50.65%	6.34%			
Expenses	22,076,484	29,258,621	33,081,648	84,416,753	40,370,194	46,781,400	28,042,034	115,193,627	39,054,933	41,455,413	46,356,536	126,866,881					
Operational Expenses	9,254,997	9,984,501	10,546,122	29,785,620	13,883,349	15,206,469	15,263,397	44,353,215	16,041,985	17,953,330	16,447,157	50,442,472					
Capital expenditures (CapEx)	2,156,719	4,831,822	3,335,080	10,323,621	3,098,245	5,299,537	1,157,554	9,555,336	2,580,568	3,142,097	2,738,612	8,461,277					
PM Commission	10,664,768	14,442,298	19,200,446	44,307,512	23,388,600	26,275,394	11,621,083	61,285,076	20,432,380	20,359,986	27,170,766	67,963,132					
EAT	23,804,314	31,288,491	49,315,164	104,407,969	56,168,173	68,717,236	24,151,753	149,037,161	50,502,704	37,871,976	67,746,948	156,121,629	51.58%	6.00%			
	1,400 \$	1,832 \$	2,877 \$	6,109 \$	3,304 \$	4,023 \$	1,409 \$	8,736 \$	3,002 \$	2,254 \$	4,004 \$	9,260 \$					
Statistics	July	August	September	Q3	October	November	December	Q4	January	February	March	Q1					
ADR	4,847,622	4,513,218	4,800,111	6,809,453	5,084,478	5,052,960	5,282,310	6,809,453	6,810,793	5,357,891	4,528,461	6,809,453	14.19%	5.23%	420 \$	75.0%	409 \$
	285 \$	264 \$	280 \$	276 \$	299 \$	296 \$	308 \$	299 \$	405 \$	319 \$	268 \$	315 \$					
Occupancy Rate	11	16	20	47	23	26	11	60	15	19	30	64	39.20%	9.04%	75.0%	94.8%	29
	35%	67%	26%	51%	74%	67%	26%	65%	48.4%	67.9%	96.8%	71.1%					96.7%

